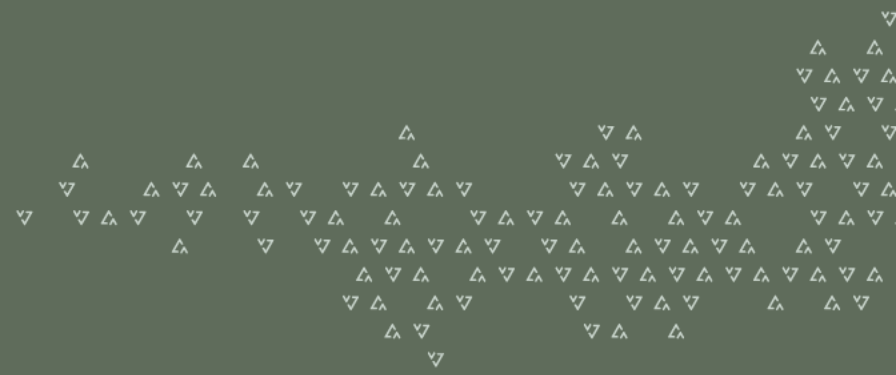




CIMALPES

Live. Trust. Inspire.

PRESENTATION OF CIMALPES

Cimalpes, the leader in luxury real estate in the French Alps, offers a portfolio of the highest quality properties targeted at both the sales and holiday rental markets.

An undisputed leader at the heart of an ecosystem of lovers of exceptional destinations, Cimalpes is a unique concept founded on

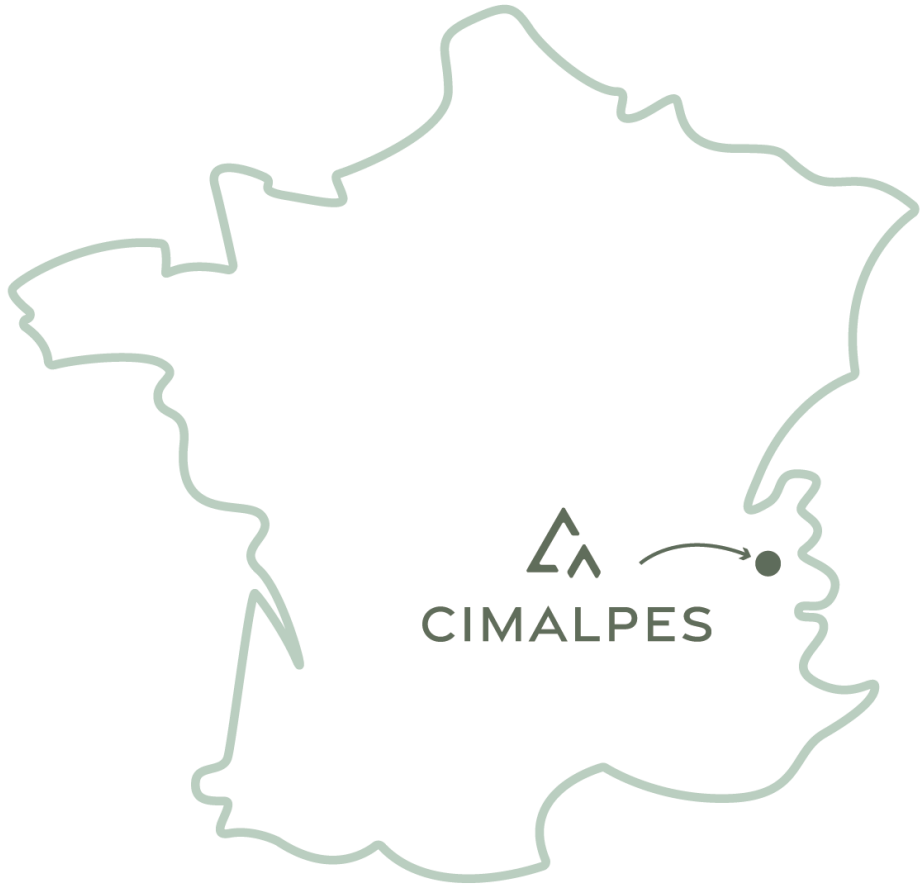
PROXIMITY

PASSION

DETERMINATION

TRANSPARENCY

with a comprehensive service encompassing sales, rentals, property management, concierge services and consultancy.



PRESENTATION OF CIMALPES

22
AGENCIES

240+
EXPERT STAFF

16
DESTINATIONS

50 000
HOLIDAYMAKERS

1 200
PROPERTIES LEASED:
CHALETS,
APARTMENTS, STUDIOS,
PENTHOUSES...

97%
SATISFACTION RATE FROM VISITORS
(based on verified reviews)

465 M€
ANNUAL PROPERTY SALES

800
PROPERTIES ON SALE

PRESENTATION OF CIMALPES

A COMITTED AND EXPERIENCED TEAM

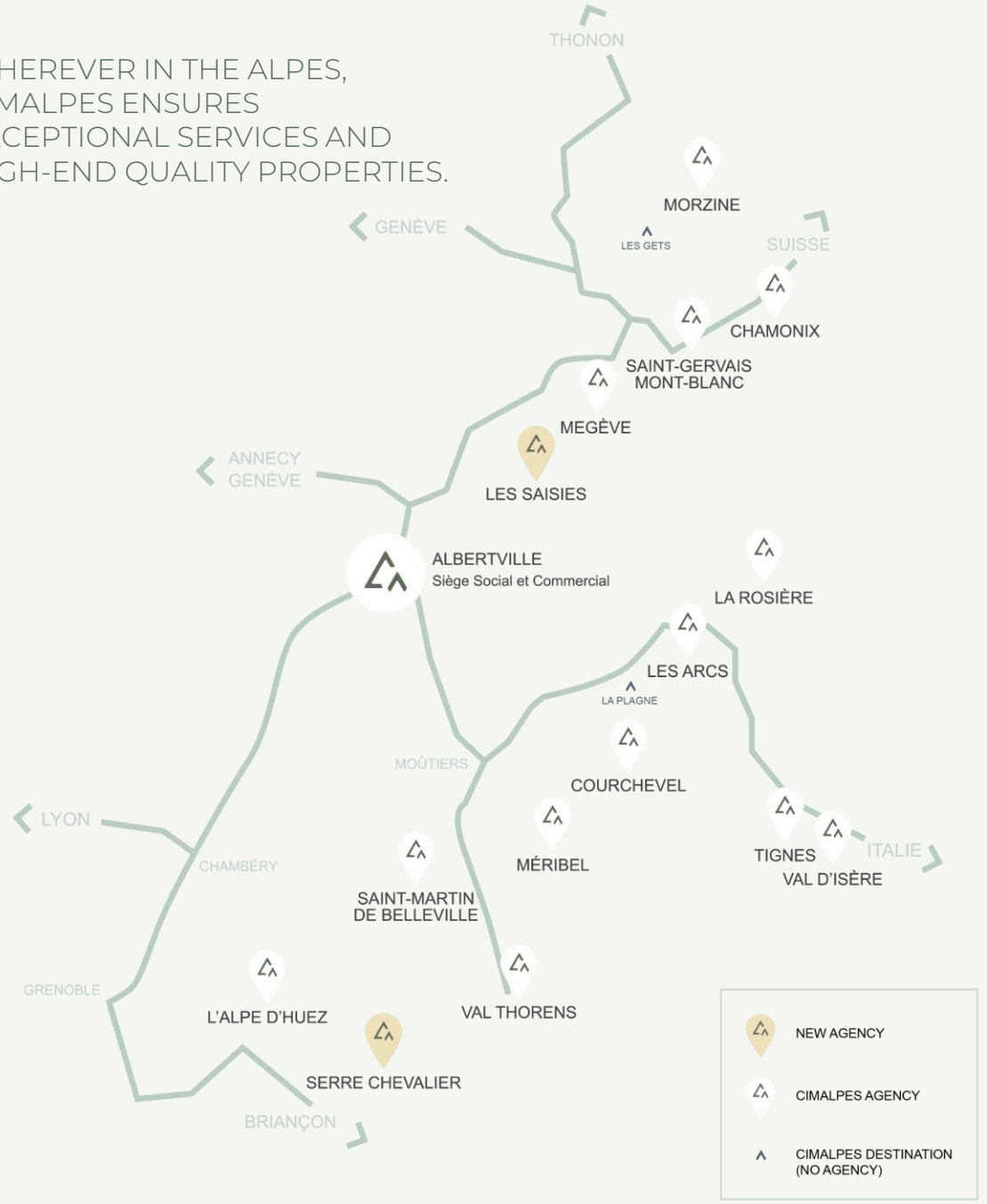
An Agency Team based in resort year roud to look after your clients.

ADVICE, MANAGEMENT AND MAINTENANCE

The Head Office Team in Albertville

RENTAL SALES, MARKETING, YIELD MANAGEMENT ACCOUNTING

WHEREVER IN THE ALPES, CIMALPES ENSURES EXCEPTIONAL SERVICES AND HIGH-END QUALITY PROPERTIES.



OUR PRODUCT LINE

EASILY FIND THE PROPERTY THAT WILL MEET YOUR CLIENT'S DEMANDS

OUR COLLECTIONS

Because your clients are unlike any other, we curate 5 collections perfectly tailored to the needs of your travel clients.

By categorising our properties into 5 collections, we guarantee that your clients will be welcomed in a way that meets their expectations, whatever the destination.



OUR SERVICES

Staying in a Cimalpes property is guaranteed to make your holiday unforgettable, with quality hotel services provided in the privacy of an apartment or chalet. Cimalpes provides 4 levels of service depending on your choice of rental property.

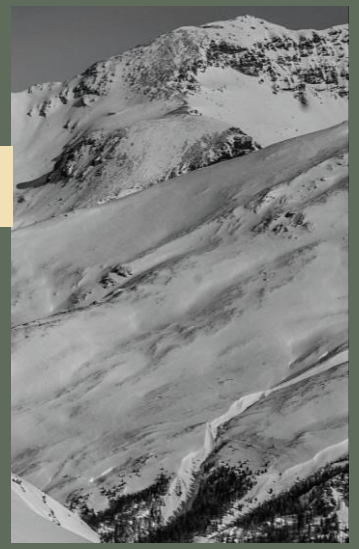
5 COLLECTIONS

Essential

DISCOVER - 1

Entry level

Properties with a blend of tradition and authenticity; perfectly equipped to let you focus on what really matters

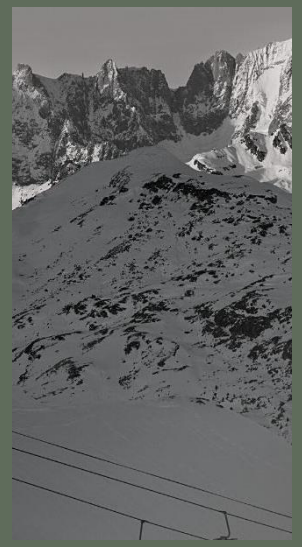


Authentic

EXPLORE - 2

Mid-Range

Well-equipped properties for traditional holidays in a cozy atmosphere

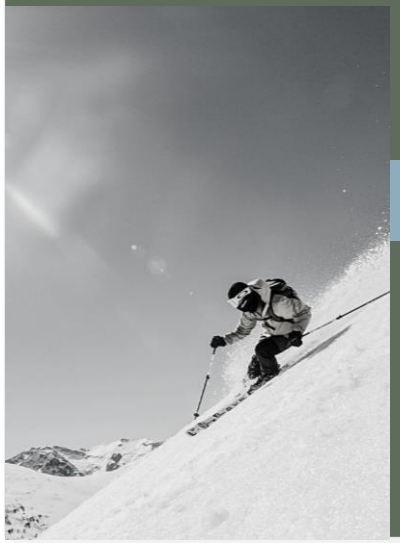


Balance

ELEVATE - 3

High-end

Properties offering a perfect balance of simplicity and harmony with a carefully crafted, personal atmosphere

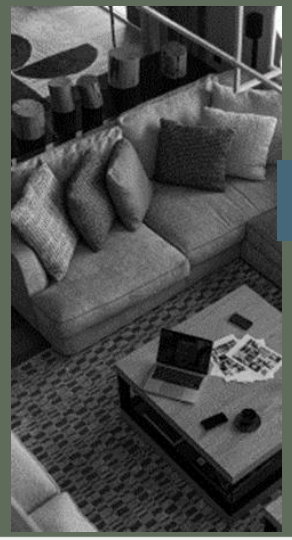


Sophistication

IMAGINE - 4

Very high-end

High-standing properties with an alpine touch; modern, classy, personal



Extraordinary

UNLIMIT - 5

Luxury

Outstanding and unique chalets, with stylish architectural features, furnished with refined materials and decorative artwork



5 COLLECTIONS

Essential

CIMALPES
DISCOVER - 1

Focus on the essentials with our Discover Collection, a selection of well-equipped apartments and chalets in which to come and enjoy the Alps with your family or friends. The refuge from where your guests can discover the secrets of the Alps and the sensations and emotions of the mountains.



CIMALPES DISCOVER (1)



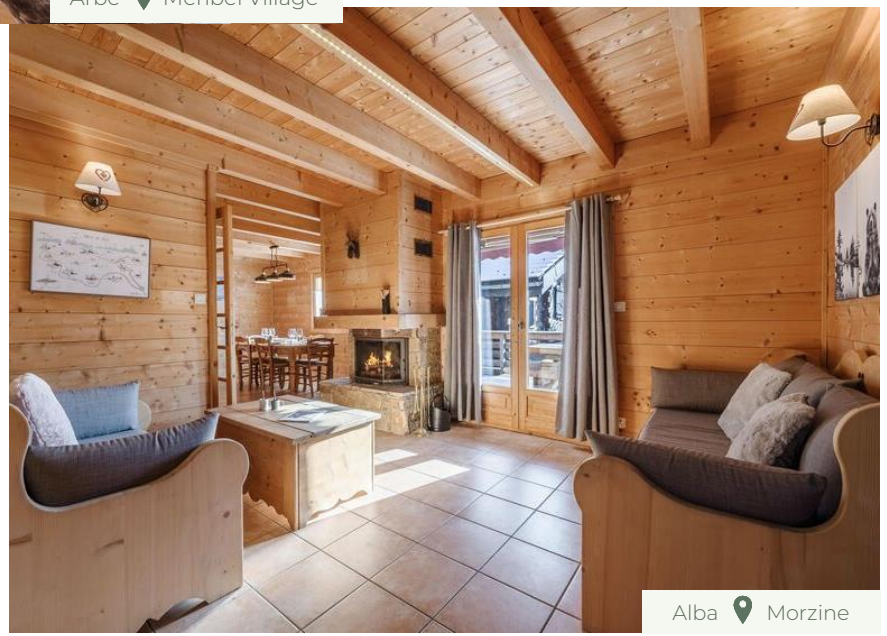
Ourson 302 Alpe d'Huez



Arbe Méribel Village



Moon Les Saisies



Alba Morzine

5 COLLECTIONS

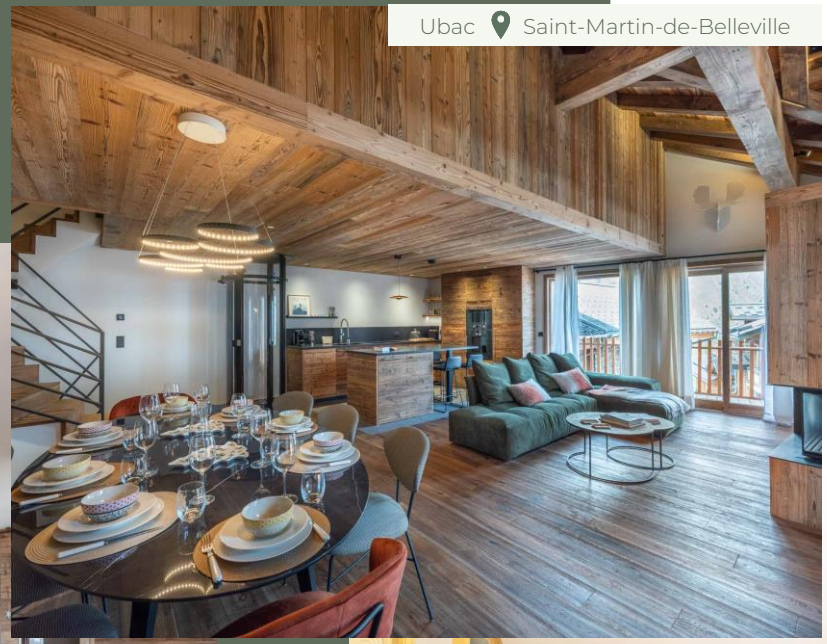
Authentic

CIMALPES
EXPLORE - 2

Comfort comes first with our Explore Collection, a selection of well-equipped traditional apartments and chalets with a warm and welcoming atmosphere. The cosy refuge from where your guests can set out to enjoy the fresh mountain air and share stories of their mountain adventures at the end of each day.



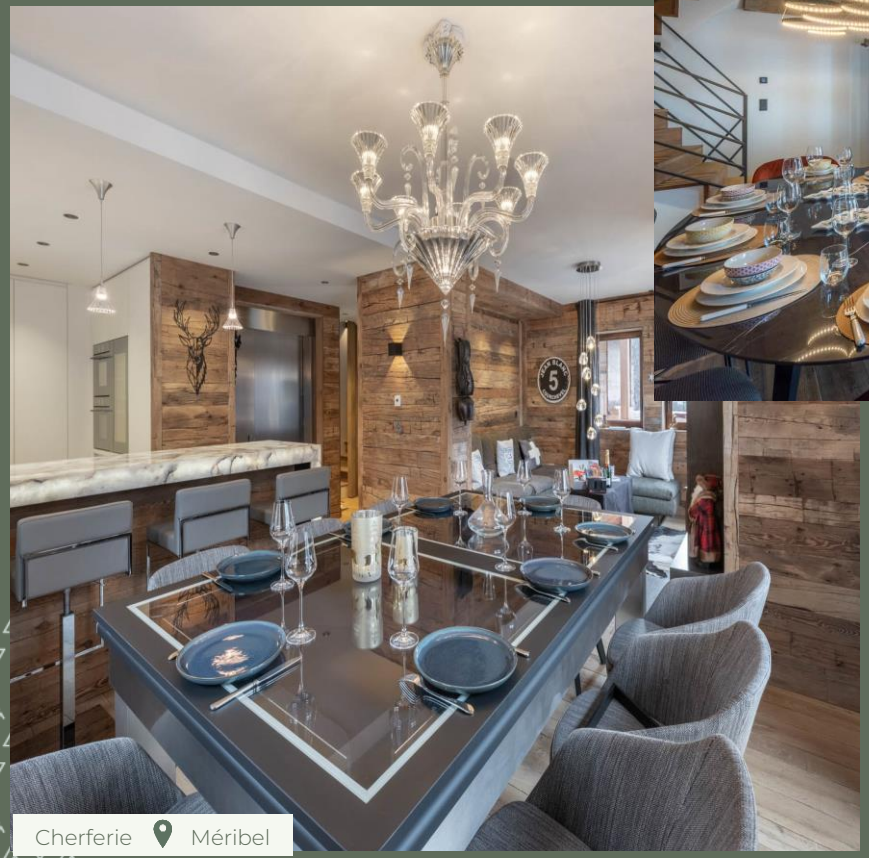
CIMALPES EXPLORE (2)



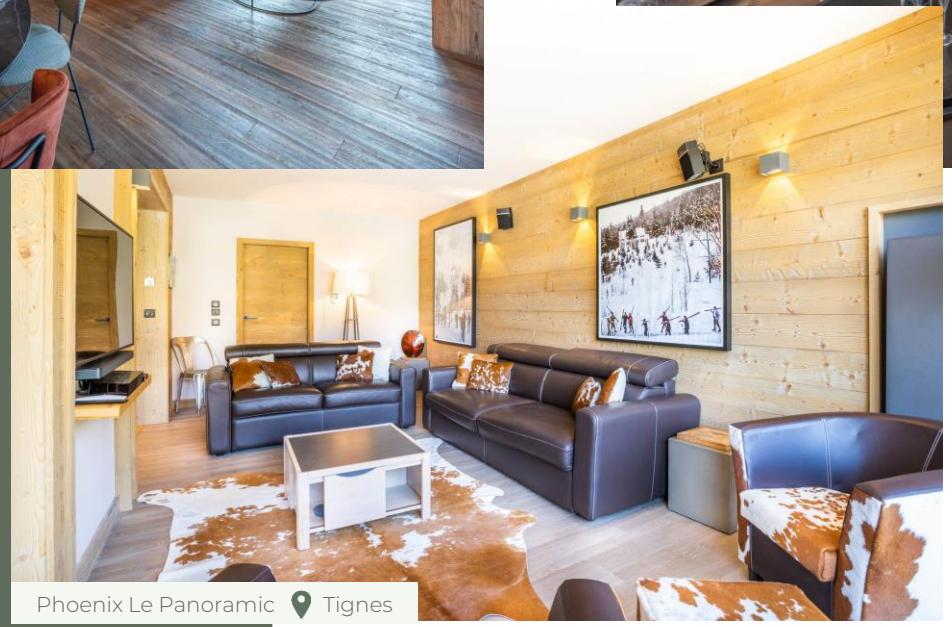
Ubac Saint-Martin-de-Belleville



Chalet 1941 Les Saisies



Cherferie Méribel



Phoenix Le Panoramic Tignes

5 COLLECTIONS

Balance

CIMALPES
ELEVATE - 3

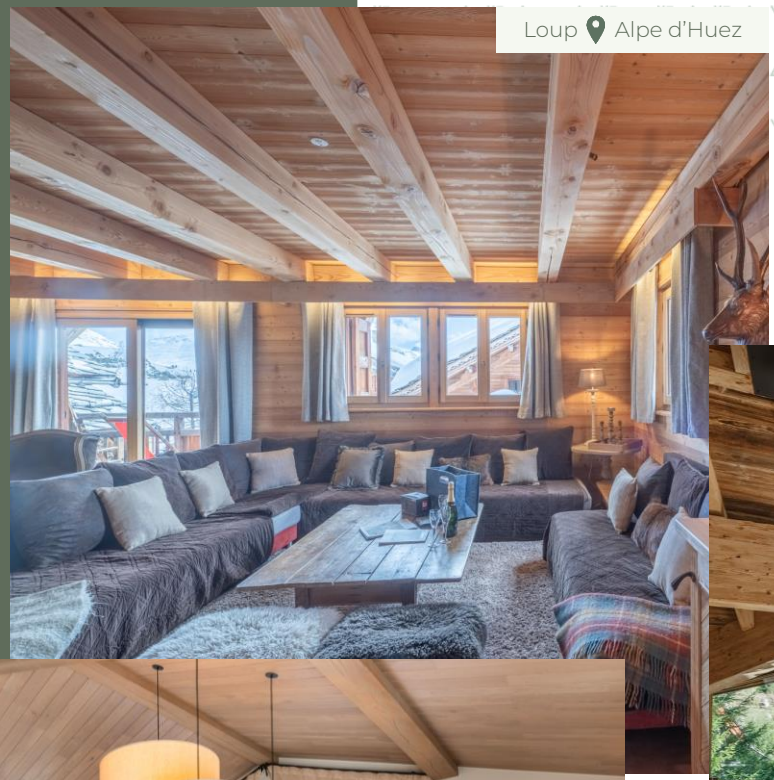
Reach for the heights with our Elevate Collection, a selection of luxury apartments and chalets that exude elegance and good taste. Whether you choose a contemporary or more traditional property, your guests will appreciate their intimate and sophisticated ambiance



CIMALPES ELEVATE (3)



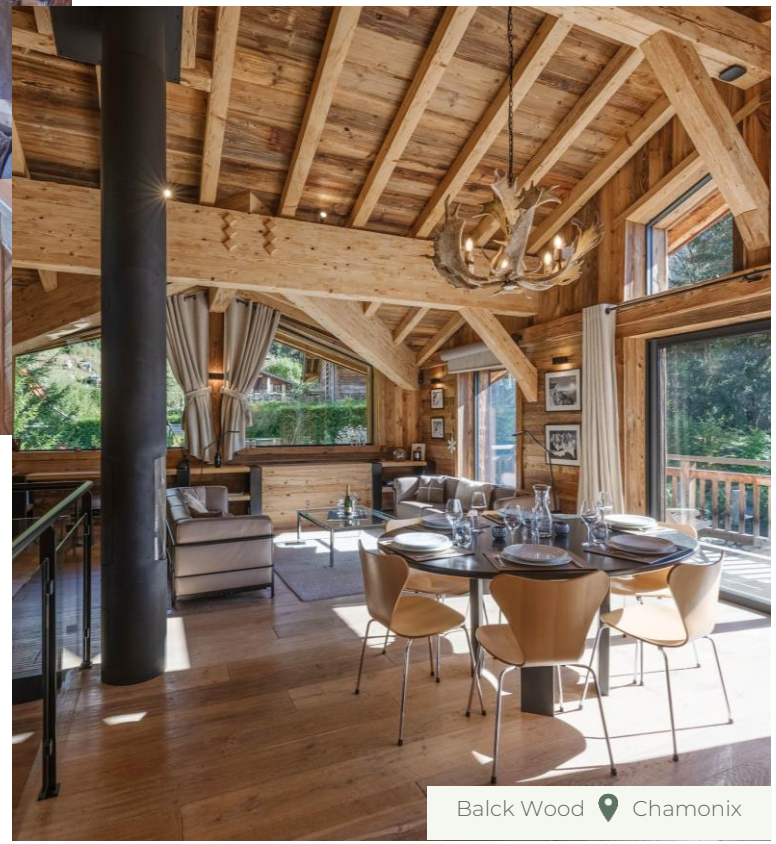
L'Eychauda Serre Chevalier



Loup Alpe d'Huez



Goyard Courchevel Moriond



Balck Wood Chamonix

5 COLLECTIONS

Sophistication

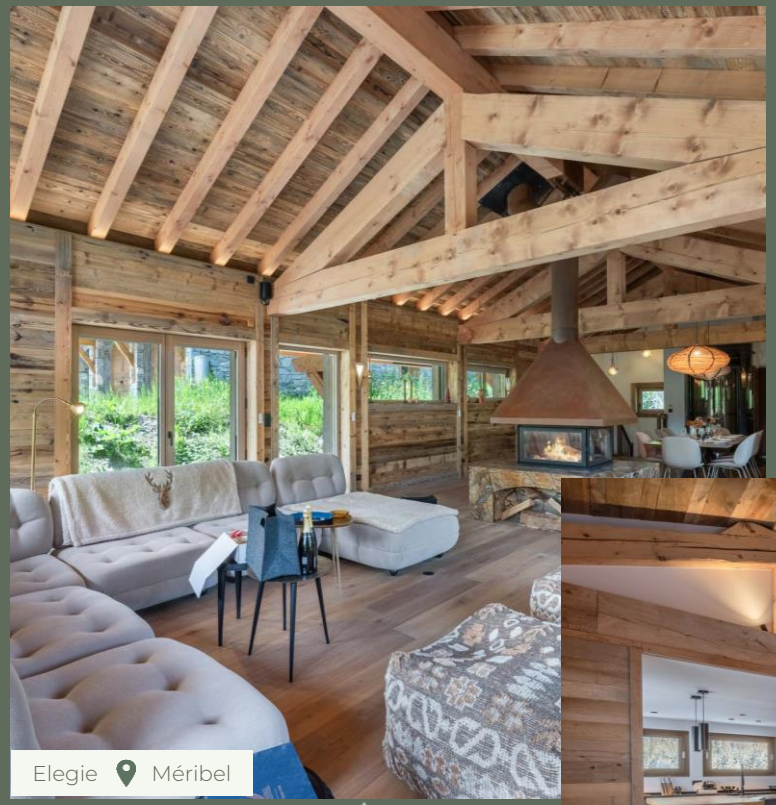
CIMALPES

IMAGINE - 4

Let your imagination run wild with our Imagine Collection, a selection of high-end apartments and chalets with stylish design and decor where even the smallest details have been meticulously considered. Here, luxury and alpine spirit come together to make your dreams come true.



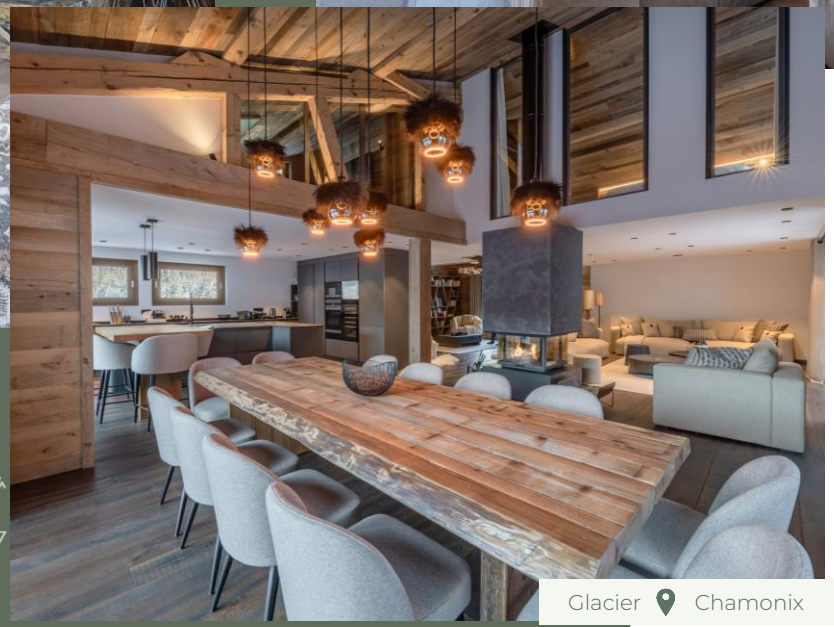
CIMALPES IMAGINE (4)



Elegie Méribel



Marcel Saint-Martin-de-Belleville



Glacier Chamonix



Bois du Fontanil Courchevel Le Praz

5 COLLECTIONS

Extraordinary

CIMALPES
UNLIMIT - 5

Nothing is impossible with our unlimited collection, a selection of extraordinary chalets with signature architecture, where decorative arts rub shoulders with the finest design and materials to create something truly unique.



CIMALPES UNLIMIT



Chalet Nanook — Saint-Martin-de-Belleville



Le Perce Neige — Courchevel 1850



Cryst'aile — Courchevel 1850



La Grande Roche — Courchevel 1850

4 LEVELS OF SERVICE

ESSENTIAL SERVICE
ACCOMMODATION ONLY

- Linen (bedding and towels)
- Beds made prior to arrival
- Housekeeping at the end of your stay*

*exceptions apply



PRESTIGE SERVICE
BED & BREAKFAST

- Linen (bedding and towels)
- Beds made prior to arrival
- Daily housekeeping
- Breakfast service





COMFORT SERVICE
SELF-CATERED

- Linen (bedding and towels)
- Beds made prior to arrival
- Midweek housekeeping - Housekeeping at the end of your stay



EXCELLENCE SERVICE
HALF-BOARD

- Linen (bedding and towels)
- Beds made prior to arrival
- Chef, Housekeeper, - Chauffeur services

LUXURY CHALETS

OUR MOST PRESTIGIOUS CHALETS

- Unlimit / Imagine range
- Excellence Service : Half-board with chef,
- Housekeeping, chauffeur included
- Serenity pass included
- Spa and wellbeing centre



BLACK LODGE – COURCHEVEL 1850

Swimming pool | Wellness area | 75m from the slopes (Chenus area)

Breathtaking view of the Courchevel resort and the valley



HUSKY – VAL D'ISÈRE

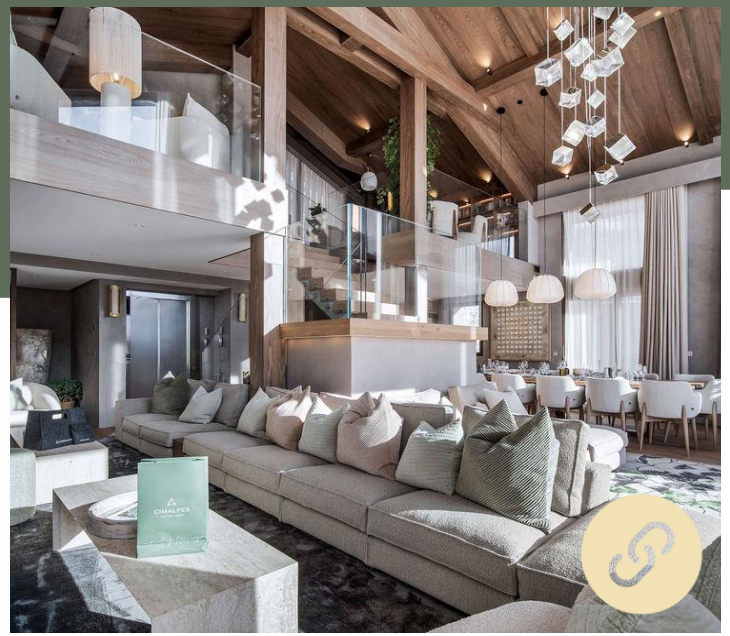
Indoor swimming pool | Indoor jacuzzi | Wellness area

In the very sought-after area Petit Alaska in Val-d'Isère

LUXURY CHALETS

OUR MOST PRESTIGIOUS CHALETS

- Unlimit / Imagine range
- Excellence Service : Half-board with chef,
- Housekeeping, chauffeur included
- Serenity pass included
- Spa and wellbeing centre



ESCAPADE – SAINT-MARTIN-DE-BELLEVILLE

Indoor swimming pool | Wellness area

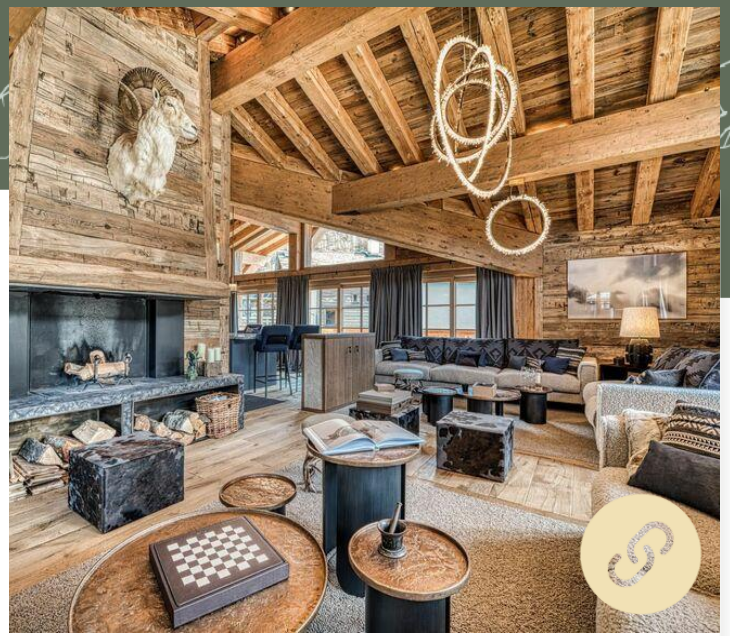
In the heart of the village, close to the slopes



KHOTON – COURCHEVEL LE PRAZ

Large wellness area | Panoramic view

Ski-in ski-out (subject to snow conditions)



MARKHOR – VAL D'ISÈRE

Indoor swimming pool | Cinema room

Ski-in ski-out | In the heart of the village

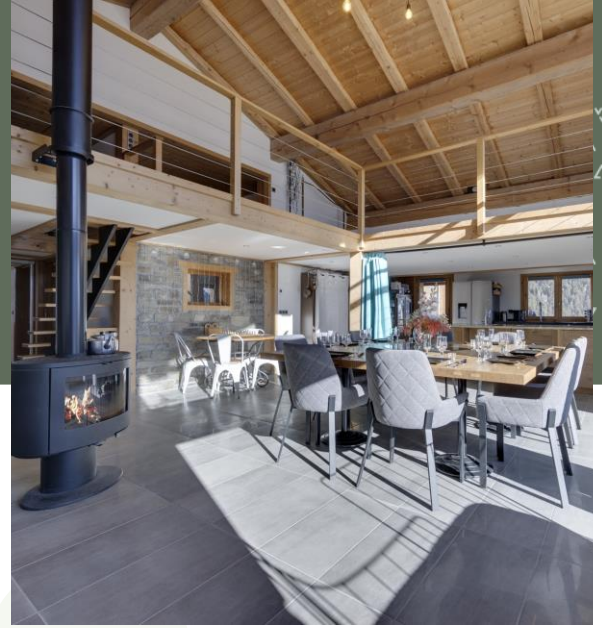
OUR FAVORITES

LES SAISIES
CHALET B



MÉRIBEL VILLAGE
RÊVE DE MARMOTTES





LA ROSIÈRE
ÉVIDENCE



COURCHEVEL MORIOND
ARPONT

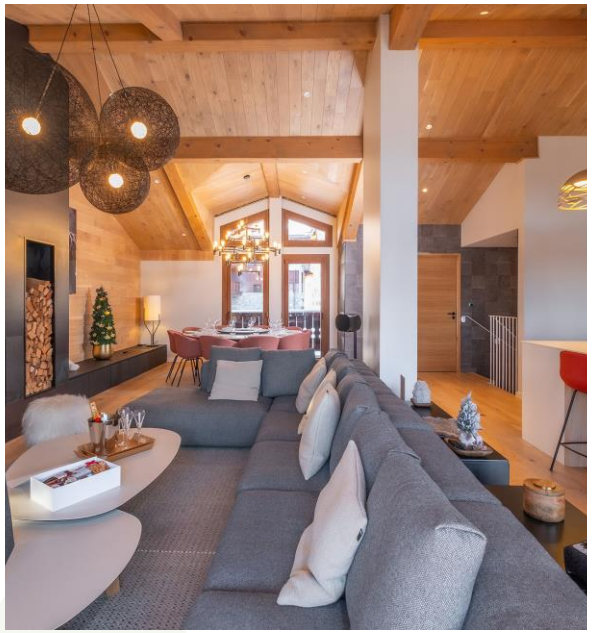
ARC 1800
ARC 1838



OUR NEW LUXURY RESIDENTIAL PROPERTIES



COURCHEVEL 1850 - LE MASCARA



COURCHEVEL MORIOND - LES GLACIERS



MÉRIBEL - LE YANA



MEGÈVE - SILVER LODGE

OUR CONCIERGE SERVICE



Ski passes are handed to clients along with the keys to their accommodation, saving valuable time and allowing them to start enjoying what their resort has to offer as soon as they arrive.

VALUE €90
_BOOKING SERVICE INCLUDED :

- Ski equipment hire
- Ski passes

**Costs of booked services are not included*



VALUE €300
SERVICES INCLUDED :

- Snow Pass included

_BOOKING OF :

- Ski lessons *(group or private)*
- Grocery shopping and delivery *(once daily maximum)*
- Train station and airport transfers at your clients arrival and departure
- Babysitting services
- Activities
- Well-being

**Beauty treatments, hairdressing*
**Dog grooming*

- Christmas decoration *(bare or decorated tree)*

**The cost of booked services will be invoiced directly to the client by the service provider. Booking of activities is subject to availability.*
An estimate will be provided before any confirmation of service for the following: train station or airport transfers; babysitting; activities; wellness; Christmas decoration.



VALUE €600
SERVICES INCLUDED:

- Snow Pass
- Booking Pass

_BOOKING OF :

- Private chef *depending on property category*
- Meal delivery *depending on property category*
- Butler *(from 350€)*
- Private transport *(drivers, taxis)*
- Helicopter transfer *(Heliski)*
- Other service providers

SNOW PASS
CONCIERGE SERVICE

The snow pass allows your clients to leave the organization of their ski holiday to us.

By letting us book their ski passes and equipment hire, they are ensured the services of our competent and recommended partners.

Upon arrival, your clients ski passes will be given to them along with the keys to their property, thus saving valuable time and allowing them to get out and start enjoying what the resort has to offer..



Ski passes are handed to clients along with the keys to their accommodation, saving valuable time and allowing them to start enjoying what their resort has to offer as soon as they arrive.

VALUE €90
SERVICES INCLUDED:
- Ski equipment hire
- Ski passes

**Costs of booked services are not included*

BOOKING PASS
CONCIERGE SERVICE

Our Booking Pass allows your clients to enjoy their holiday without the hassle.

Our team are committed to making their stay easier by taking care of everything - ski lessons reservation, grocery deliveries, childcare, table reservations at the best restaurants, decorating your Christmas tree, and so much - all they have to do is enjoy themself to the full.



VALUE €300

SERVICES INCLUDED:
- Snow Pass included

BOOKING OF:
- Ski lessons *(group or private)*
- Grocery shopping and delivery *(once daily maximum)*
- Train station and airport transfers at your clients arrival and departure
- Babysitting services
- Activities
- Well-being

**Beauty treatments, hairdressing*
**Dog grooming*
- Christmas decoration *(bare or decorated tree)*

**The cost of booked services will be invoiced directly to the client by the service provider. Booking of activities is subject to availability.*
An estimate will be provided before any confirmation of service for the following: train station or airport transfers; babysitting; activities; wellness; Christmas decoration.

SERENITY PASS
CONCIERGE SERVICE

The Serenity Pass allows your clients to make their stay unforgettable and in perfect harmony with their desires.

And because every moment of their stay should be special and unique, our team takes care of everything.

Our holiday advisors will book them a private chef to prepare delicious meals in the comfort of their accommodation, organise helicopter transfers so that they can maximise their time in their chosen destination as well as enjoying the beautiful surrounding peaks, and many other services to ensure that your clients time spent here with loved ones is truly exceptional.



VALUE €600

SERVICES INCLUDED:

- Snow Pass
- Booking Pass

BOOKING OF:

- Private chef *depending on property category*
- Meal delivery *depending on property category*
- Butler *(from 350€)*
- Private transport *(drivers, taxis)*
- Helicopter transfer *(Heliski)*
- Other service providers

OUR WORKING METHODOLOGY

PARTNER EXTRANET

Real-time avalaibilities

Access with Login and Password to...

- Live avalaibilities
- Rates & Commissions
- Unbranded brochures (French, English, Russian)
- High resolution photos
- Pre option button
- Interactive resortmaps
- Included services
- ...

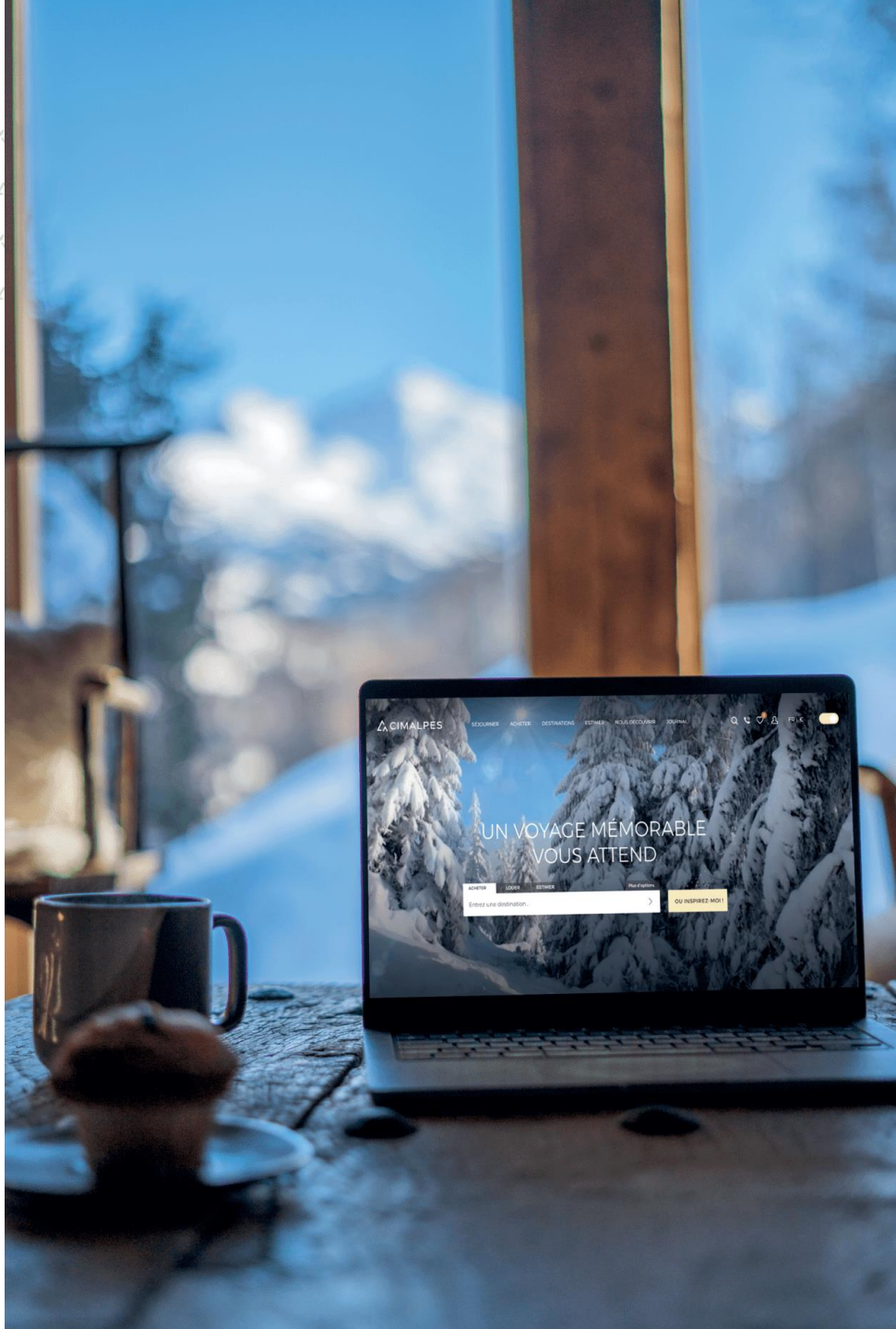
XML feedavailable: our chalets on your website, automated flow

COMMISSION

10% TO
(always included in public price)

LENGTH OF STAY

Mon-Mon, Sat-Sat, Sun-Sun
Short stays possible during low seasons



OUR WORKING METHODOLOGY

BOOKING PROCESS

1 | PROPOSAL

- **Check the availability** on the Extranet or email/call our rental team (GUEST & PARTNER RELATIONS).
- Cimalpes sends you a selection of properties, with brochures and prices, matching your inquiry.
- These propositions do not have a contract value. **To book a property you should require a rental CONTRACT.**

2 | CONTRACT

- Is to be requested **by email. The property is on hold for 48hrs.**
- To validate, we should receive the deposit of 25% of the public rate if more than one month before the arrival, otherwise full amount is required.
- **The balance has to be paid one month before the guest's arrival.**

3 | VALIDATION

- The contract is validated upon reception of the deposit.
- It should be signed by both parties.
- Cimalpes requires the payment of the balance a month prior to the guest's arrival.



YOUR CONTACTS



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CIMALPES

Live. Trust. Inspire.

Where your most precious moments come to life.